

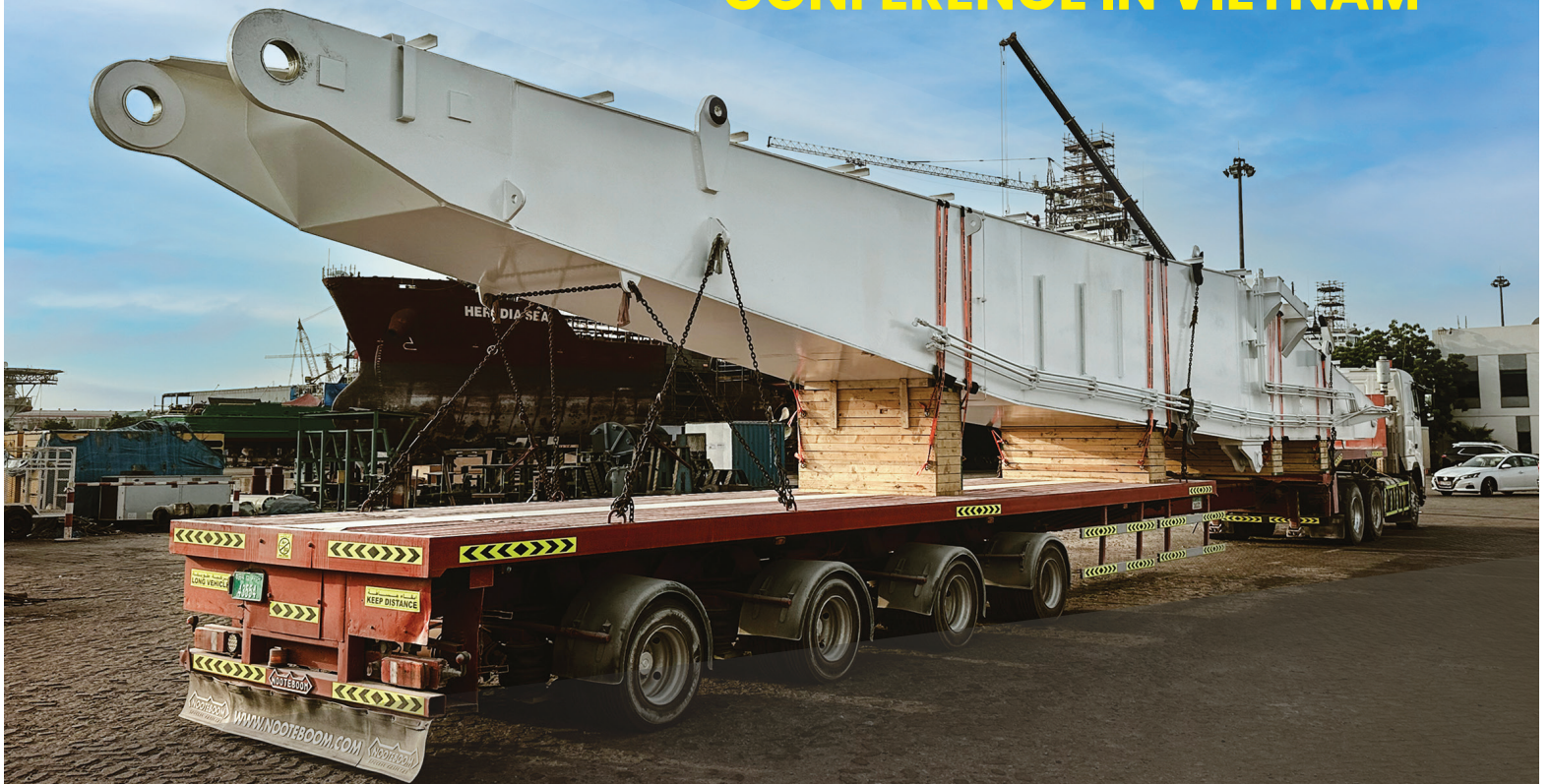
SEPTEMBER - OCTOBER 2023

BI-MONTHLY PUBLICATION OF CSS GROUP

# LIGHTHOUSE

**OUR BREAKBULK SUCCESS STORY**

**CSS ATTENDS THE NEPTUNE  
CONFERENCE IN VIETNAM**



**CSS ATTENDS THE GLOBAL NOATUM  
CONFERENCE IN KUALA LUMPUR**

**INDIAN CONTAINER SHIPMENT  
FLOURISHES DESPITE GLOBAL  
DOWNTURN**





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## Chairman's Message

My recent read was a book with an intriguing title called David and Goliath: Underdogs, Misfits, and the Art of Battling Giants, by Malcolm Gladwell. The book explores the concept of underdogs and their ability to overcome seemingly insurmountable odds. One of the key arguments in the book is that when facing a powerful opponent, it's often better to play by your own rules rather than trying to play by theirs.

In the original story, David, a young shepherd, defeats Goliath, a giant and skilled warrior, using a slingshot and a stone. Gladwell uses this story to illustrate that disadvantages can sometimes be turned into advantages. He believes that benefits can sometimes lead to unexpected disadvantages. Goliath had all the advantages - he was big, heavily armoured, and experienced in battle. On the other hand, David seemed to be at a severe disadvantage due to his smaller size, inexperience and lack of armour.

Gladwell believes that Goliath's size and strength proved to be disadvantaged. He believes that Goliath suffered from a medical condition that likely caused him to have poor vision, and his armour made him slow and cumbersome. At the same time, David was agile and skilled with a slingshot. By choosing to fight on his terms and using his unique skills, David exploited Goliath's weaknesses and emerged victorious.

I was inspired to adapt the lessons from the book to the corporate context. We can rethink traditional strategies, leverage our strengths, and challenge established norms.

Here are some ways we can do it.

**Let's Build Unconventional Strengths** : Just like David used his slingshot skill, identify unique strengths within your team. These strengths might not be the most obvious or conventionally valued, but they could provide a competitive advantage.

**Let's Cultivate a Growth Mindset** : We must inculcate a continuous learning and adaptation culture. We can then face challenges and setbacks as opportunities for growth and improvement.

**Let's Embrace Diversity** : Always include diverse perspectives, backgrounds, and experiences, as it can lead to innovative thought and breakthrough solutions.

**Let's Become Risk-Takers** : Experimentation and trying new approaches can lead to path-breaking concepts.

**Let's Form Strong Relationships** : Developing solid relationships within our industry or workplace can provide support and resources when facing challenges.

**Let's Focus on Customer Needs** : Small and agile teams can often provide more personalized, responsive and attentive customer service.

**Let's Become Storytellers and Good Communicators** : We must highlight our unique strengths and victories. We will celebrate our "specialness" to make CSS stand out in the logistics marketplace.

Chandra Kala and Sasi Kala, or CK and SK as we call them, are some top management set to take CSS to the next plane of growth and expansion. Logistics is considered to be a "male-dominated space". However, a PwC report called "Transportation & Logistics 2030 - Winning the talent race" confirmed the link between a more gender-balanced workforce in logistics and higher financial returns. Those logistics businesses with more women on the board outperform their competitors by 16% in return on sales and 26% when comparing the return on invested capital.

The Gulf News featured our company, and I quote from this article, "As they embark on this journey to shape the future of the CSS Group, CK and SK remain steadfast in their commitment to excellence, aiming to exceed customer expectations and set new benchmarks in the industry. With their shared vision, unyielding determination, and unwavering focus on core values, the twin sisters are set to lead the CSS Group into an exciting new era of success and growth."

I liked a line from the book: "Giants are not what we think they are. The same qualities that appear to strengthen them are often the sources of great weakness."

Let's turn disadvantages into advantages. Let's play fair and square by our own rules. I know that the next decade will position CSS to succeed remarkably.



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# CSS ATTENDS THE NEPTUNE CONFERENCE IN VIETNAM

CSS Group took part in the Neptune Cargo Network's Fifth Annual Partnership meeting held on May 17-20th at The Reverie Saigon Hotel, Hochiminh, Vietnam. It was attended by approximately 230 consolidators, NVOCC, and LCL forwarders from 70 countries. The opening session was expertly headed by Nils Walle, Director, and Co-founder of Neptune Cargo Network. Mr. Walle presented network updates from Neptune. This was followed by the exhilarating "Newbie Open Mic segment," where the new members introduced themselves and their companies.



## A Stellar Key Note Address by Mark Millar

The inspiring and informative keynote address was delivered by Mark Millar, one of Asia's foremost speakers on the supply chain and logistics industry. With over 30 years of global business experience spanning four continents, Millar has worked for leading service providers, including DHL and UPS. Focused on the key shaping of the logistics industry, especially in the air and sea sectors, his approach made the attendees think laterally as he provided relevant information based on key industry insights and what the future holds. Millar compelled the attendees to confront and analyze tomorrow's most significant supply chain challenges. Attendees left the session empowered with the knowledge, confidence, and motivation to implement innovative solutions for their companies.

## Extensive 4-day Conference

The in-person networking summit kicked off with a fun-filled and hi-octane welcome cocktail party. Day two of the event was all about opportunities to learn, get inspired, and connect with other consolidators around the world. On the third day, an exciting sunset cruise was planned for the attendees after a couple of meetings. On the fourth and final day, more meetings were held, followed by a closing cocktail.

## Exchange of ideas and solutions

The Neptune conference was more than just a meet-up. There was an extensive exchange of go-to solutions from the attendees. The event was filled with function-related conversations and in-depth discussions about regional challenges and opportunities faced by consolidators.

## About Neptune Network

The Global NVOCC & Consolidators Network Neptune Consol, addressed the massive gap between consolidators, forwarders, and sea freight professionals. Many sea freight consolidators face the challenge of finding the right partners worldwide. The Network allows consolidators to forge lasting partnerships and secure a reliable global platform for logistics companies to grow and flourish. The members are guided by a standard code of ethics and guidelines. In the first year of its launch, the Consol had just above 100 members, which grew to 200 participants in the following year. The Fourth meeting hosted in Dubai, UAE had more than 220 Consolidators & LCL Forwarders present.



## CSS at the conference

CSS group has been an active member of the Consol and has enthusiastically participated in Neptune Network's conferences in the past years. Being a part of the Network has helped the CSS team to equip themselves with specific tools and solutions that aid us to excel in the industry. The CSS team comprising of Mr. Shubham Lalwani and Mr. Fida represented CSS, Dubai. They left the event enriched with new ideas on how to tackle problems. The CSS team carried back home thoughtful insights that they plan on implementing into their processes.

# OUR BREAKBULK SUCCESS STORY

The CSS Group, recognized as experts in Industrial Projects within the UAE, in conjunction with our dedicated Northern Emirates project team is thrilled to announce the successful shipment of three oversized and heavy cargo pieces – including integral crane components like the crane king, main boom, and knuckle. This significant achievement was accomplished while ensuring the utmost safety and adherence to regulations during the journey from Jebel Ali to Brazil, serving one of our valued premier clients.

Our involvement encompassed a comprehensive array of services, culminating in a truly turnkey solution. This solution encompassed meticulous carrier and vessel selection, precise packaging tailored to vessel specifications, and the orchestration of heavy haulage under escort, all executed with the added advantage of CSS's boots-on-the-ground operational expertise.



One of the critical aspects of this operation was the strict deadline set by the client, who needed a vessel option with the best transit time. CSS project experts proudly assisted the client in finding the most suitable solution. Throughout the entire project, the CSS project team addressed all potential risks considering the best HSE practice and implemented risk mitigation strategies.

Furthermore, the CSS project team's dedication to accuracy and attention to detail was evident in every phase of the operation. From meticulous planning to seamless execution, their expertise shone brightly, ensuring that even the most intricate elements were flawlessly managed.

In addition to this, effective teamwork played a pivotal role in the success of the project. The CSS project team collaborated seamlessly, leveraging each member's strengths and expertise to create a harmonious and efficient workflow. Regular communication and a shared commitment to excellence fostered an environment where challenges were met with innovative solutions and collective enthusiasm.



As a result of these combined efforts, the project not only met but exceeded expectations, demonstrating CSS Group's unwavering commitment to delivering outstanding results for our esteemed clients. This accomplishment stands as a testament to the professionalism, dedication, and expertise of the CSS project team in orchestrating complex operations with precision and finesse.



CSS is recognized as an industry expert in the global energy business, offering comprehensive project management solutions. Our business is fuelled by our customers' needs, and our core strengths are closely tailored to meet their demands. Thoroughly analysing our clients' geographical and product distribution enables us to deliver optimal solutions that streamline their operations, resulting in time and cost savings. Our clients trust us to offer adaptable scheduling and effective management solutions. Our commitment to the HSE policy is unwavering, creating a secure environment for both our employees and business partners. This approach mitigates risks and guarantees a track record of zero incidents.



# INDIAN CONTAINER SHIPMENT FLOURISHES DESPITE GLOBAL DOWNTURN

Global container trade volumes have undergone a slight 2% year-on-year decrease from April to May 2023, with a positive 2% year-on-year increase from June onwards. There is notable growth in the volumes of India's major ports and containers. Railway and container volumes have also displayed a 1% year-on-year rise, with a hint of reduced momentum in the rail coefficient.

The year 2023 showed the ongoing expansion of organized players' market share driven by GST related factors and a surge in activity along the Dedicated Freight Corridor (DFC). Companies like Concor, Delhivery, and TCI Express show a trend towards further growth and expansion.

## Improved Rail Coefficient

With the Western Dedicated Freight Corridor (DFC) gaining traction, the rail coefficient is expected to improve. In June 2023, there was a slight uptick of only 0.5% year-on-year in the volume of major ports in India. Container volumes experienced a notable decline of 7% year-on-year.

However, this decline was counterbalanced by increased iron ore and fertilizer volumes, which helped mitigate the slowdown in other sectors. Ports in Tamil Nadu played a prominent role in the regional volume decrease, both in June 2023 and the April-June period.



The overall rail volumes witnessed a 2% year-on-year decrease, with container volumes registering a significant 10% year-on-year drop in June. There is an optimistic outlook for rail volumes, as the Gujarat Ports-Dadri stretch of the Dedicated Freight Corridor (DFC) commenced its operations in April-May 2023. This development is expected to contribute to a forthcoming increase in rail volumes.



## New Dedicated Freight Corridors in The Pipeline

The Western Dedicated Freight Corridor (WDFC) has been activated, establishing a link between Gujarat Ports and Dadri, located in Uttar Pradesh, in the inland region of India. The completion of the segment spanning from a station 100 km away from Jawaharlal Nehru Port Trust in Navi Mumbai to Dadri is anticipated by December 2023. The ultimate 100 km section is slated for operational status by the conclusion of Calendar Year 2024.

As for the Eastern Dedicated Freight Corridor (EDFC), a significant 900 km out of 1,856 km has already been brought into full functionality, with the remaining portion projected for finalization by December 2023.

Concerted endeavours are underway to expand unconventional methods of freight transportation. The Dedicated Freight Corridors will upgrade time and cost efficiency, which is expected to aid businesses in curbing inventory days and bolstering dependability. Elaborate project reports are presently under submission to the Ministry to propose further additions to the Dedicated Freight Corridor network.

# CSS ATTENDS THE GLOBAL NOATUM CONFERENCE IN KUALA LUMPUR

The global Noatum conference saw 107 agents across the world coming together for a time of learning. The Noatum Global meet-up was held between June 12 and June 15, 2023. The conference was held at the prestigious Shangri-La hotel situated in beautiful Kuala Lumpur, Malaysia. This event brought together key decision leaders and industry leaders from every part of the globe. The Noatum conference was truly a resounding success.

During the four days, there was an incredible amount of learning, networking, and forging of connections with industry leaders from over 70 different countries. A total of 33 delegates from various Noatum offices from different corners of the world were also a part of the event.



## The Conference

The face-to-face meetings at the conference resulted in a pivotal sharing of knowledge. The attendees included sponsors, partners and delegates who made the event a success. Over 10 experienced speakers shared their experience and expertise at the conference. The event helped in forging meaningful connections and driving powerful innovation in the world of logistics.

Each day of the conference was planned with an impressive and power-packed agenda that included keynote presentations, face-to-face meetings and engaging social activities.

## Presentations and learnings

On the first day of the event, a friendly Noatum Golf Fellowship game was planned for all the delegates. This was followed by a welcome cocktail where conversations took place and connections were made.

The second day started off with warm welcome addresses and opening remarks by the esteemed CEO Rafael, Torres Brinkmann, MD Asia Ramon Gallen, and GM Asia Network Dragana Zankel. Next, Beatriz Garcia Jimenez rendered presentations on eSolutions, while Jorge Vicente de Vera Garcia presented on Noatum Projects. There were more presentations, with Jens Grimpe presenting on Noatum Airfreight, and Andrew Gordon sharing valuable insights with regards to Noatum Seafreight.





Next in line was the guest speaker Laetitia Jadeja, the Key Account Manager of CMA CGM who shared her expertise with everyone. This was followed by a presentation by Mohamed Roshmon, Vice President of Consolidated Shipping Services (CSS) LLC, Dubai, one of Noatum's Platinum sponsors. The eventful day concluded with a group photograph and face-to-face meetings.

### Fundraising and site seeing

On the second day, the entire team gathered at the Hard Rock Café for a fundraising event to benefit the less fortunate of Ukraine. There was everything from delicious food to fantastic music, refreshing drinks and networking. It was indeed remarkable to witness all the delegates coming together for a worthy cause.

This was a special fundraising event, which was held for a noble cause. Individuals, partners, and companies who were a part of the Noatum conference generously contributed to the event, making it possible to raise a sum of USD 1,500.00. With this sum, essentially required hospital beds were purchased for people in need.



On the third day of the event, all the delegates paid a visit to Batu Caves, which is a celebrated Hindu temple. The attendees climbed all the 272 steps of the temple to reach the top. It was both an enjoyable and memorable experience. The third day ended by another round of face-to-face meetings and a charming sunset cocktail, with everyone enjoying a breathtaking view of the city and witnessing the iconic Petronas Twin Towers.



### The final day

On the fourth and final day of the conference, there were featured presentations from all the remaining sponsors. There were also face-to-face meetings. All the delegates gathered once again to celebrate the connections made and cherish the memories created. This included Brett Wilton from Cargowise, Abe Pirian from Abetrans, and Abdallah Najjar and Charles Sarkis from Motion Supply. The conference ended with the host felicitating all their partners and sponsors with special awards. The conference ended on a sweet note with thoughtful words from CEO Ramon Torres Brinkmann and a heartfelt farewell address from GM Asia Network Dragana Zankel.

### CSS at the event

CSS is extremely delighted to have been a part of the global conference in Kuala Lumpur. The event was both valuable and informative. CSS was happy to be a part of this event and take back home key learnings. The team at CSS eagerly awaits next year's Noatum conference.



# TEAM BUILDING A LONG-TERM GOAL: HOW TO DO IT?

Let's follow the basics!

## Empathy

Empathy is important because it allows us to understand the feelings and motives of our fellow team members. By taking the time to understand others, you can gain insight into their needs and struggles, allowing you to work and communicate with them more effectively. Consider other professionals points of view when working together and act accordingly. This can help you bond with your teammates and promote a healthier workplace culture.

## Reliability

When building a team, the members need to be able to trust that you are there to guide them. When others have faith in you, they are more likely to reciprocate this level of respect and reliability. Building a team in which each member trusts the abilities of others can help improve the workplace culture, productivity, and the development of other professional skills, such as delegation.

## Delegation

Delegation makes it more efficient, ensuring that the team can accomplish its goals in a timely manner. In order to be a talented team builder, you have to be able to assign each team member their individual responsibilities in a way that is clear and concise. Delegation skills allow you to clarify team goals and assign tasks to professionals with the most applicable expertise.



Abhilash Nair  
Global CEO  
ISS Relocations

## Communication

When uniting a team, possessing effective communication skills is essential because these skills allow you to express important concepts in a way that is clear and concise so that everyone can understand. To be an effective communicator, you have to be as specific and clear as possible when communicating, but it is equally important to be an excellent listener.

## Motivation

Motivational skills include the ability to encourage others to complete their work and building the drive to complete your own daily tasks. Being motivated skills can also help you and your team members feel more prepared and eager to complete a project. When team members are excited about and invested in a project, they are typically more engaged with the process.

## Collaboration

Collaboration is a crucial team-building skill to develop because it allows you to interact and work well with others. This skill includes sharing and discussing creative ideas and trading feedback with your coworkers. Collaborative processes can depend on the type of project on which you are working.

## Leadership

As a team builder, you often have to take on a leadership role within the group, which means that you establish the team's goals, council members that are having difficulties and make decisions when issues arise.

## Problem-solving

Solving problems is often a key aspect of team building. A variety of issues can arise throughout a project, including interpersonal conflicts and problems related to the team's goals. As a team builder, you should be able to address both types of issues in a way that enables the group to continue to work well together and accomplish its objectives.

## Positivity

Being positive at work can often help boost the morale of your coworkers and maintain a healthy workplace culture. Positive skills help build teams by motivating others and expressing gratitude for others' work.



## Accountability

Accountability means you accept responsibility for your actions and tasks and recognize when your behavior might have affected a project. Being an accountable team member can help build your reliability skills and promote others to do the same.

*As an individual or team if we can develop the above skills over a period of time, then you can witness a team that stays longer, together and productive with desired results*

# Ocean Freight Management

The Ocean Freight Management team of Consolidated Shipping Services L.L.C handles Cargo movement from/to any global origin/destination - be it LCL or FCL.



## Consolidated Shipping Services L.L.C

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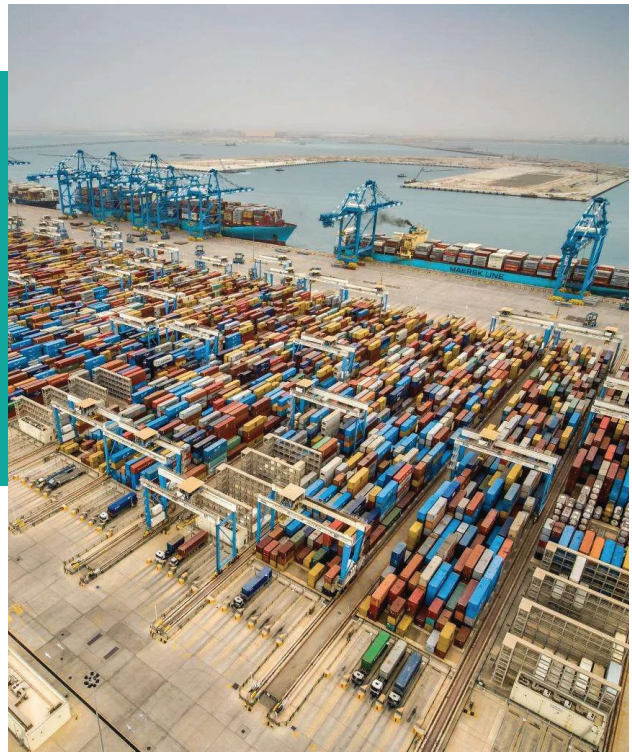
# AD PORTS GROUP EXPANDS GLOBAL FOOTPRINT WITH ACQUISITION OF NOATUM

AD Ports Group, a renowned operator of industrial cities and free zones in Abu Dhabi, has taken a significant step in its global expansion strategy by acquiring the integrated logistics platform Noatum based in Spain.

Having secured the necessary regulatory approvals from Spanish authorities, AD Ports Group has gained complete control over Noatum, which operates across 26 international markets. This development was officially announced in a statement to the Abu Dhabi Securities Exchange, where AD Ports Group shares are traded.

## Valuation and Financing of the Deal

The valuation of this strategic acquisition places the enterprise value of Noatum at Dh2.5 billion (\$681 million), a deal initially unveiled by AD Ports Group back in November. The financing for this acquisition will be facilitated through a newly obtained acquisition loan. Notably, the transaction's valuation is represented by a multiple of 5.9 times the last twelve months' enterprise value to earnings before interest, tax, depreciation, and amortisation (EBITDA).



## Formation of a Trade and Logistics Powerhouse

This landmark acquisition is a transformative step, uniting two major players in the trade and logistics sector to establish a global powerhouse. Noatum's extensive services, experience, and capabilities position it to lead AD Ports Group's logistics cluster. The integration process, which will incorporate Noatum's 2,800 employees into the cluster, is set to commence immediately.

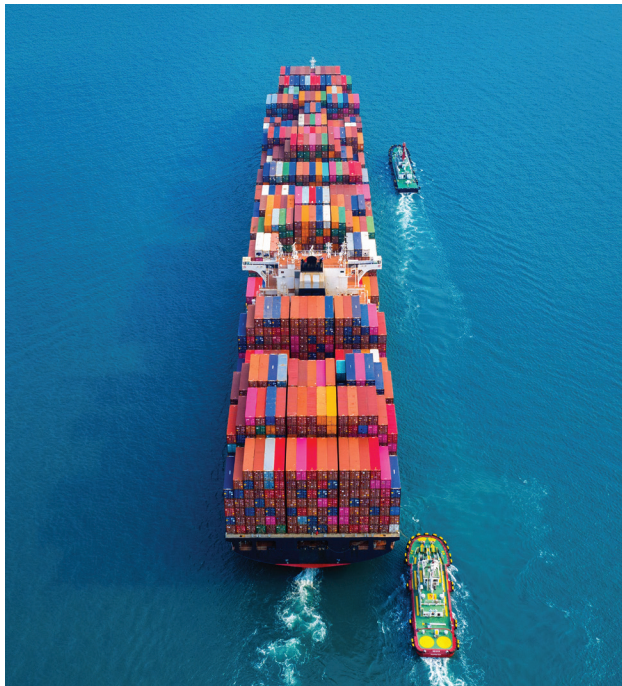
## Forward-Looking Vision

Mohamed Al Shamisi, the Managing Director and Group Chief Executive of AD Ports Group, expressed his anticipation for the collaboration, "We look forward to leveraging our integrated cross-cluster business model and working together to unlock unprecedented value for our respective customers, partners, and stakeholders. The future of trade and logistics relies on integration, resilience, and innovation, and by taking this transformative step together, we are charting a path to realising our collective mission of becoming one of the top global trade and logistics providers."

## Expanding International Ventures

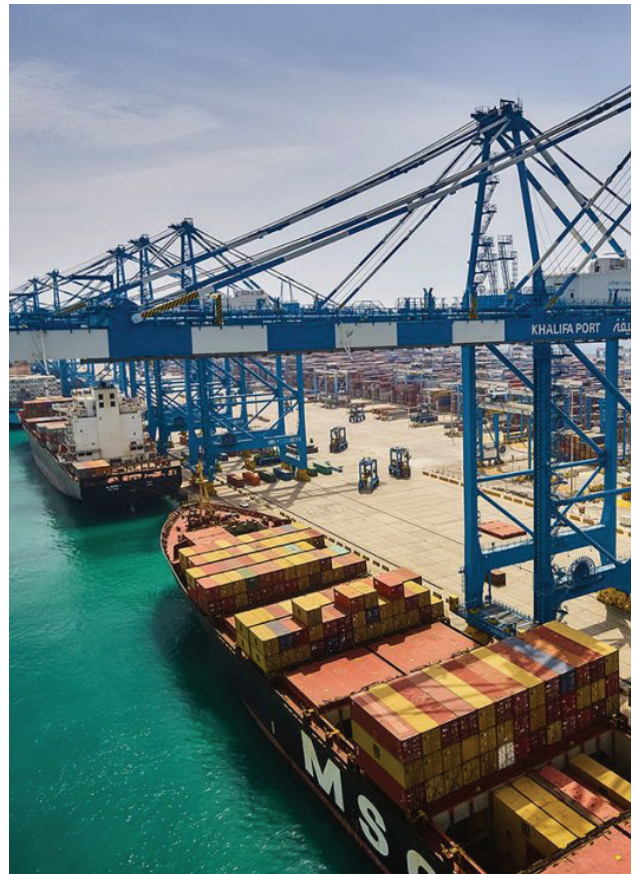
This strategic acquisition aligns with AD Ports Group's expansion strategy, as evidenced by their recent acquisitions and port management concession agreements across diverse markets. The company signed a 50-year concession agreement with Pakistan's Karachi Port Trust. As part of the agreement, AD Ports Group will invest \$220 million to develop a new concession at Karachi Port, accelerating its growth in the next decade.

Furthermore, AD Ports Group entered into a concession agreement with the government of the Republic of Congo last month to manage and operate a multipurpose terminal at the New East Mole port in Pointe-Noire. The company has also agreed with Egypt's Red Sea Ports Authority to develop and operate a multipurpose terminal at Port Safaga. AD Ports Group is also set to work with Angolan organisations to develop and improve maritime connectivity along Africa's west coast.



## Expanding Strategic Partnerships

AD Ports Group partners with Kazakhstan's state energy company, KazMunayGas, and the Ministry of Industry and Infrastructural Development in a significant collaboration. The aim is to cooperate in developing a national marine fleet and coastal infrastructure, focusing on the Caspian and Black Seas.



## Maximising Growth and Innovation:

With the integration of Noatum into its portfolio, AD Ports Group is primed to significantly expand its service offerings, tapping into opportunities for revenue enhancement and cost-saving measures while embracing cutting-edge technology. Over the past year, Noatum's impressive financial performance is highlighted by substantial revenue of Dh6.4 billion and an EBITDA of 448 million, alongside a net debt position of Dh220 million as of May 31.

## Diverse Portfolio and Global Presence

Noatum's widespread presence across key global markets – Europe, Asia, Africa, North America, and South America – contributes to its diverse portfolio, serving a broad spectrum of industries. These sectors include automotive and aerospace, chemicals, construction, renewable energy, industrial manufacturing, oil and gas, mining, healthcare, and retail. This acquisition further solidifies AD Ports Group's position as a driving force in the dynamic and ever-evolving global trade and logistics arena.

# ONAM FESTIVITIES AT CSS GROUP



Onam is a time of joy and renewal, a beautiful blend of history, mythology, and cultural heritage. It exemplifies the spirit of unity and togetherness, allowing people to come together to celebrate their shared identity and create cherished memories. Onam, the splendid harvest festival of Kerala, holds profound cultural and spiritual significance for the people of Kerala. More than just a celebration, Onam is a time-honoured tradition that carries a multitude of meanings, reflecting the values, history, and unity of the community.

Onam is a vibrant and culturally rich festival celebrated with great enthusiasm in the southern Indian state of Kerala. This annual harvest festival holds deep significance for the people of Kerala, bringing together communities from all walks of life to rejoice in a spirit of unity, tradition, and merriment. It is a time when homes are adorned with intricate floral designs known as "pookalam," creating a colorful and welcoming ambiance. Traditional rituals, music, dance, and elaborate feasts are integral parts of the festivities.

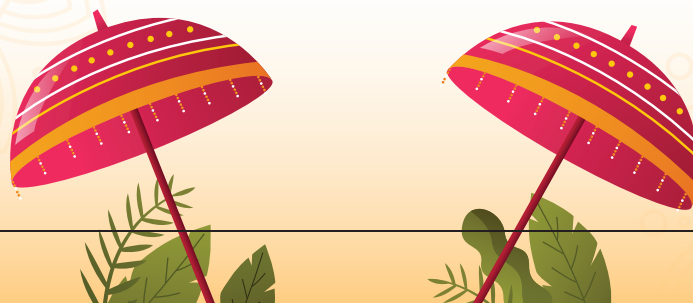
The "Onam Sadhya", a grand vegetarian feast served on banana leaves, is a highlight of the celebration. It showcases a delightful array of dishes, each carefully prepared and enjoyed in a specific order, showcasing Kerala's culinary diversity and rich flavors. The games of Onam, known as "Onakalikal" in Malayalam, add an extra layer of excitement and entertainment to the vibrant festival. These traditional games not only reflect the cultural heritage of Kerala but also foster a sense of camaraderie and friendly competition among the participants.

This year, CSS group is hosting a pookalam competition among all its branches on September 9th 2023. The rules of the competition are simple. The pookalam has to be created on the day of the competition and not in advance. Also, the ornate designs must only be created with natural flower petals and not with any artificial color powder. Props related to the theme of Onam are allowed in the competition. The winner of the pookalam competition will take home the prestigious Mahabali's Crystal Award from the previous year's winners.

The CSS group will also carry out games like Vadam Vali (Tug of War), where teams pull a rope in opposite directions, aiming to bring the other team across a designated line. Thumbi Thullal or folk dance involves women dressed in traditional attire dancing in a circle, accompanied by melodious songs. In the pot breaking game called Uriyadi blindfolded participants try to break a pot filled with goodies using a stick. CSS employees are always excited to play these games.

These games not only add a sense of joy and festivity to Onam but also serve as a means of preserving and passing down traditional skills and values from one generation to the next. They embody the spirit of unity, competitiveness, and cultural pride that define the essence of Onam celebrations.

In essence, Onam is a celebration that encapsulates the values of gratitude, unity, cultural pride, and the joy of communal harmony. It serves as a powerful reminder of the ties that bind people together and highlights the enduring beauty of tradition and heritage in an ever-evolving world.





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► **Reliable Shipping Partners**

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AMERICA	JEBEL ALI	ABU DHABI	ALEXANDRIA	ADAMA	BAHRAIN	BARCELONA	BEIRUT	CHENNAI	CASABLANCA	COLOMBO	DAMMAM	DUBAI	GENDA	HAPA	ISTANBUL	JEDDAH	KARACHI	KUWAIT	LONDON GATEWAY	MOMBASA	NEW YORK	NHAVA SHEVA	RIYADH	ROTTERDAM	SHARJAH	SINGAPORE	SOHAR	UMM QASR	
KOTA CABAR	2-Sep																									17-Sep			
BHODTHI BHUM	9-Sep																										24-Sep		
ZHONG GU CHANG SHA	15-Sep																										1-Oct		
KOTA CAHAYA	23-Sep																										8-Oct		
KMTC MUNDRA	30-Sep																										15-Oct		
WAN HAI 626	7-Oct																										22-Oct		
WAN HAI 517	14-Oct																										29-Oct		
KOTA CABAR	21-Oct																									5-Nov			
NORTHERN GUARD	07-Sep																										09-Sep		
MAJD	14-Sep																										16-Sep		
NORTHERN GUARD	21-Sep																										23-Sep		
MAJD	28-Sep																										30-Sep		
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MAJD	26-Oct																										28-Oct		
AS CLEMENTINA	6-Sep																												8-Sep
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AS CLEMENTINA	25-Oct																												27-Oct

ABOVE MENTIONED ARE TENTATIVE VESSELS AND ARE SUBJECT TO CHANGE. ALSO HAVE DIRECT SERVICES TO ISTANBUL

## EMPLOYEES OF THE MONTH



May 2023

**Shomitha Shafana**

Senior Coordinator -Sales & Customer Service  
CSS Bahrain

Awarded by  
Udheesh Uthaman  
Business Development Manager



May 2023

**Shamnad Shamsudheen**

Driver - Transport - CSLC

Awarded by  
Pramod Kumar Narayanan  
Transport coordinator

# CSS DIRECT SERVICES

## LCL Export

- ◆ ABU DHABI
- ◆ ALEXANDRIA
- ◆ AQABA
- ◆ BAHRAIN
- ◆ BARCELONA
- ◆ BEIRUT
- ◆ BERBERA
- ◆ CASABLANCA
- ◆ CHATTOGRAM
- ◆ CHENNAI
- ◆ COCHIN
- ◆ COLOMBO
- ◆ DAMMAM
- ◆ DAR ES SALAAM
- ◆ DELHI
- ◆ DJIBOUTI
- ◆ DURBAN
- ◆ FELIXSTOWE
- ◆ GENOA
- ◆ GOTHENBURG
- ◆ HAIFA
- ◆ HAMAD
- ◆ ISTANBUL
- ◆ JEDDAH
- ◆ KARACHI
- ◆ KUWAIT
- ◆ MOMBASA
- ◆ NEW YORK
- ◆ NHAVA SHEVA
- ◆ PORT LOUIS
- ◆ PORT SAID WEST
- ◆ POTI
- ◆ RAS-AL-KHAIMAH
- ◆ RIYADH
- ◆ ROTTERDAM
- ◆ SHARJAH
- ◆ SINGAPORE
- ◆ SOHAR
- ◆ UMM QASR

## LCL Import

- ◆ ALEXANDRIA
- ◆ BAHRAIN
- ◆ BARCELONA
- ◆ BEIRUT
- ◆ BREMEN
- ◆ BUSAN
- ◆ CHARLESTON
- ◆ CHENNAI
- ◆ DELHI
- ◆ GENOA
- ◆ GUANGZHOU
- ◆ HAMAD
- ◆ HONGKONG
- ◆ HOUSTON
- ◆ ISTANBUL
- ◆ JEDDAH
- ◆ KARACHI
- ◆ KEELUNG
- ◆ KOPER
- ◆ KUWAIT
- ◆ LOS ANGELES
- ◆ NEW YORK
- ◆ NHAVA SHEVA
- ◆ NINGBO
- ◆ NORFOLK
- ◆ QINGDAO
- ◆ ROTTERDAM
- ◆ SHANGHAI
- ◆ SHENZHEN
- ◆ SINGAPORE
- ◆ XIAMEN
- ◆ XINGANG
- ◆ DALIAN
- ◆ LONDON GATEWAY
- ◆ COPENHAGEN
- ◆ GOTHENBURG
- ◆ CHICAGO
- ◆ HOUSTON



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	Kenya



**QUOTABLE QUOTES**

*One of the greatest pieces of economic wisdom is to know what you do not know - John Kenneth Galbraith*

*Ideas are like rabbits. You get a couple and learn how to handle them, and soon you have a dozen - John Steinbeck*

*Integrity is telling myself the truth. And honesty is telling the truth to other people - Spencer Johnson*

*Happiness is nothing more than good health and a bad memory - Albert Schweitzer*

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