

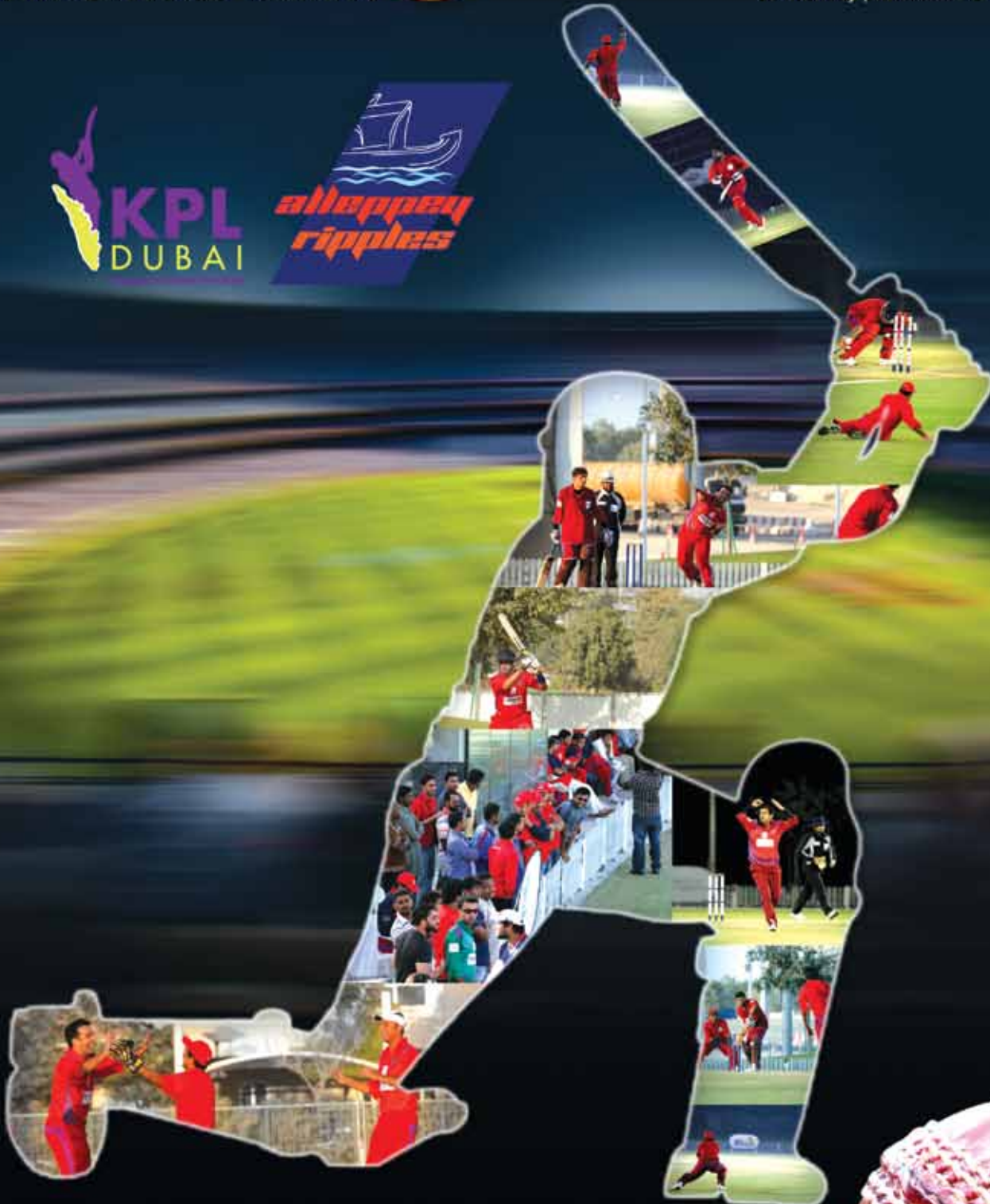


www.cssgroupsite.com

MARCH-APRIL 2012

Lighthouse

Bi-monthly publication of CSS Group



CSS made its debut with
ALLEPPEY RIPPLES
at KPL 2012



PROJECTS OIL & ENERGY



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MARCH-APRIL 2012

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T S Kaladharan

There's a well known saying about "rising to the occasion." No one really knows who started this expression but over the years it has been used to describe people from all walks of life including sports personalities, pop stars, and politicians and sometimes even you and me. However the important requirement for anyone to be able to "rise to the occasion" is the setting where everyone involved plays an integral part. This applies especially in sport. The roar of the crowd, the cheering supporters, inspires players to strive for even greater achievements. Support from the terraces is nearly as important as playing because it invigorates teams to succeed.

We had just completed a wonderful cricket Twenty 20 season in Dubai with the first KPL, (Kerala Premier League), taking with us some memorable sporting moments. Our acclamation would have known no bounds if CSS, with our team of Alleppey Ripples, had become the first team to lift the KPL trophy. But rest assured after such a brilliant performance this year, we will be back to "lift the trophy" next time.

I extend my congratulations to all my team members. I would also like to congratulate those who were in the gallery, playing not with bat and ball but with their heart and souls, which were full of cheers and applause. It was the enthusiasm of our supporters that added the all important component which spurred our team onto the success line. The cheerleading encouragement from the terraces helped to ensure that our team was able to "rise to the occasion." Such an event provides an excellent example of how you can inspire confidence in others, with your enthusiastic motivation, so they can rise to even greater heights of achievement. Being an inspiration for your colleagues, your teammates, is something far higher than just giving support. It is the special magic that arouses unique "out of the ordinary" creative activity - a characteristic we value highly at CSS.



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PHOENIX INTERNATIONAL VISIT CSS GROUP IN SAUDI ARABIA AND UAE

“Globally we have been very impressed by CSS, and we feel we have a great partner to work with out of countries such as UAE, Saudi Arabia, Kuwait, Qatar, Bahrain, and Oman,”



Vital Statistics At Phoenix International

- Founded in 1979
- Headquartered in Wood Dale, Illinois (Chicago)
- 2,000 employees
- One of the Top Work Places¹
- One of the Healthiest Companies in America²
- Top 30 Best Places to Work³
- 42nd largest privately held company⁴
- 19th largest air export forwarder in North America⁵
- 24th largest freight forwarder⁶
- Fiscal Year End: June 30th
- Fiscal 2011 Revenue: \$1 Billion
- Ocean Freight Volume: 250,000 TEUs
- Air Freight Volume: 41,000 Tons
- Average Growth: 15-20%
- Global network of more than 300 locations in 125 countries
 - USA - 23
 - Pacific Rim - 25
 - South Asia - 12
 - Europe - 11
 - Oceania - 1
 - Exclusive Agent Network - 225

Phoenix International, Francois Wolberg, Business Development Manager, Global Textile Logistics and Brandon Joiner, Sales Executive (Atlanta) traveled to CSS Saudi Arabia and CSS UAE offices last November to visit the newly appointed partners, CSS Group in the Middle East.

The first stop was in Riyadh where they spent three days with Ramzi Al-Dulijan (Managing Director, CSS Saudi Arabia) and his team. Together they visited important customers that Phoenix handles in their Atlanta branch. “We found that CSS Saudi Arabia is a dynamic team and willing to help and support our activity,” added Brandon Joiner, Sales Executive (Atlanta).

The second stop was CSS headquarters in Dubai, where they

met with CSS delegation including Ken Dinnadge (VP, Business Development, CSS), Roshmon Manoli, Route Development Manager, North America and Kaveen Amarasinghe, Sales Executive.

Brandon, Francois and the entire CSS team visited several customers in Dubai and Abu Dhabi, and had an opportunity to develop sales and learnt the art of collaborating and sharing information in order to close new deals.

“Globally we have been very impressed by CSS, and we feel we have a great partner to work with out of countries such as UAE, Saudi Arabia, Kuwait, Qatar, Bahrain, and Oman,” added Francois Wolberg, Business Development Manager, Global Textile Logistics

¹According to The Chicago Tribune in 2010, 2011; Cleveland Plain Dealer in 2011 ²According to Interactive Health Solutions (IHS) in 2009, 2010 ³According to Crain’s Chicago Business Journal in 2008 ⁴According to Crain’s Chicago Business Journal in 2010 ⁵According to Air Cargo News 2009 statistics ⁶As reported by Armstrong & Associates for 2008 Gross Revenue



PROJECTS @ A GLANCE

Consolidated Shipping Services and Peters & May imported and exported the racing boats for the Mouawad Team of the Union Internationale Motonautique (UIM)-XCAT Powerboat Team for the recently run Dubai and Abu Dhabi stages. "CSS & Peters & May are committed

to promoting and sponsoring grass roots sporting events and initiatives." stated Edward Morgan - Manager Yacht & Marine Logistics. "We believe that developing & encouraging these types of local events demonstrates our support to the ever expanding boating community".

The Mouawad team was running in second place in the Dubai leg which was held off the Mina Seyahi waters of the Dubai International Marine Club (DIMC) but due to bad weather the race had to be postponed until March after three on-water incidents, including two boats flipping.

However, two weeks later the Mouawad team driven by Omar Danial and Gary Balough were able to repeat their strong performance for an excellent 2nd place finish on the Abu Dhabi Corniche. This keeps them in second place in the overall season's standings.

PROJECTS @ CSS MUMBAI

CSS Mumbai projects team successfully handled and moved a hydraulic excavator recently. The Komatsu PC 2000 Hydraulic Excavator was dismantled into 16 pieces weighing 209 Metric tones with 402 CBM. These 16 pieces were then stuffed into 6 x 40 feet Mafi's (A typical flat container with wheels) under expert supervision. All these 6 Mafis were then loaded onto a RORO Vessel. The project cargo arrived from Hyderabad to Mumbai port. The project

was meticulously planned with in-house expertise and experience. CSS Mumbai handled this shipment, managing all local documentations and customs clearance till the cargo reached the port and got loaded into the vessel. CSS staff coordinated closely with the client at every point of the projects cycle in order to ensure a smooth operation. The project was handled ensuring maximum client satisfaction. The shipment was for Brisbane, Australia.



CSS BECOMES IATA CERTIFIED



Having completed over 17 years of service, CSS has today grown as a group of companies with over 750 professionals, offering Integrated Freight Forwarding & Logistic Solutions to an impressive clientele worldwide.

The CSS Airfreight division is rated as the total logistic solutions provider and a trusted partner for Air Cargo Management. When it comes to the fast moving pace of the Air Freight operations they are equipped with the skill and expertise of the employees to meet various customer needs as “we act faster than you think”.

From March 2012, CSS has been accredited with the IATA certification, which dictates the quality standards in the Air Freight operations. CSS Air Freight division is a proven success in the realm of its operation.

About IATA:

IATA is an international trade body, created over 60 years ago by a group of airlines. Today, IATA represents some 240 airlines comprising 84% of total air traffic. The organization also represents, leads and serves the airline industry in general.

History

- IATA was founded in Havana, Cuba, in April 1945.

IATA Offices

- IATA has 63 offices in 60 countries
- Head Office: Montreal, Canada
- Executive Office: Geneva, Switzerland
- Regional Offices in Amman, Beijing, Brussels, Johannesburg, Madrid, Miami, Moscow, Singapore, Washington

Our mission at the Air Transport Industry's side

Air transport is one of the most dynamic industries in the world. The International Air Transport Association (IATA) is its global trade organization. Over 60 years, IATA has developed the commercial standards that built a global industry. Today, IATA's mission is to **represent, lead and serve the airline industry**. Its members comprise some 240 airlines - the world's leading passenger and cargo airlines among them - representing 84% of total air traffic.

Representing

IATA seeks to improve understanding of the industry among decision makers and increase awareness of the benefits that

aviation brings to national and global economies. It fights for the interests of airlines across the globe, challenging unreasonable rules and charges, holding regulators and governments to account, and striving for sensible regulation.

Leading

IATA's aim is to help airlines help themselves by simplifying processes and increasing passenger convenience while reducing costs and improving efficiency. The groundbreaking Simplifying the Business initiative is crucial in this area. Moreover, safety is IATA's number one priority, and IATA's goal is to continually improve safety

standards, notably through IATA's Operational Safety Audit (IOSA). Another main concern is to minimize the impact of air transport on the environment.

Serving

IATA ensures that people and goods can move around the global airline network as easily as if they were on a single airline in a single country. In addition, it provides essential professional support to all industry stakeholders with a wide range of products and expert services, such as publications, training and consulting. IATA's financial systems also help carriers and the travel industry maximize revenues.

For the benefit for all parties involved:

For consumers, IATA simplifies the travel and shipping processes, while keeping costs down. Passengers can make one telephone call to reserve a ticket, pay in one currency and then use the ticket on several airlines in several countries.

- IATA allows **airlines** to operate safely, securely, efficiently and economically under clearly defined rules.
- IATA serves as an intermediary between airlines and **passenger** as well as **cargo agents** via neutrally applied agency service standards and centralized financial systems.
- A large network of **industry suppliers** and **service providers** gathered by IATA provides solid expertise to airlines in a variety of industry solutions.
- For **governments**, IATA seeks to ensure they are well informed about the complexities of the aviation industry to ensure better, long-term decisions.

Source: Updated-December 2011 www.iata.com

CSS INDIA APPOINTS SASTHA IN HYDERABAD

Console Shipping Services India Pvt. Ltd appoints Sastha Freight Services Pvt. Ltd as their exclusive agents in Hyderabad. Sastha, which is an accredited IATA, FIATA

and FFFAI company, has a proven track record of success in freight forwarding and logistics business. Sastha which is a certified ISO 9001 2008 company

owns their own warehouse facility and fleet of vehicles for material transport. By this appointment CSS India gains the opportunity of handling both export and

import shipments from and to Hyderabad. Console Shipping Services has got its own presence in 9 major cities of India as of now and is in the path of expanding.

CSS GROUP @ BREAKBULK ANTWERP 2012

Breakbulk EUROPE
PROJECT CARGO, HEAVY-LIFT & RO-RO LOGISTICS

Exhibiting for the first time in 2008 at the Breakbulk Antwerp Exhibition, CSS Group makes it highly anticipated return to this extremely successful exhibition. Having exhibited each year since 2008 at the Breakbulk exhibitions in Asia and America, CSS Group now returns to Antwerp, where it all began.

Breakbulk Europe is the largest and most important gathering in Europe for companies involved in the shipping of heavy-lift, project cargo and traditional Breakbulk cargoes. It is where shippers have the opportunity to meet and develop relationships with the leading specialized carriers, forwarders, ports, terminals and packers who have the expertise and resources to handle oversized cargoes with unique handling requirements.

Key Facts:

- Over 4300 participants attended Breakbulk Europe 2011
- Meet with over 180 international exhibitors and sponsors
- Network and debate in the senior level conference

Exhibitors include the world's major carriers, forwarders and ports that handle specialized heavy-lift, project and Breakbulk cargoes. In addition to a bustling exhibition floor, Breakbulk Europe will feature a 2-day conference with top speakers addressing industry issues. The in-depth program will delve into today's most pressing Breakbulk transportation topics. Speakers will also discuss the hottest regions for Breakbulk and project cargo, and review sectors such as oil and gas, and other power generation markets. Don't miss out on this key industry conference & exhibition.

Please visit CSS Group in Hall 1 @ Booth # 532H1.

May 22-24, 2012
The Antwerp Expo, Antwerp, Belgium

If you wish to set up an appointment on a specific day or time, kindly contact us by email: infoprojects@cssdubai.com

We look forward to meeting you in Antwerp!!

For further information, please visit: www.cssgroupsite.com

PORTEVER VISITS CSS MUMBAI

A warm and cordial welcome was extended to Shadow, of Portever shipping, when she visited the Mumbai office of Console Shipping Services India Pvt. Ltd. CSS has always been keen in enriching its agency relations. Shadow's visit at CSS was to strengthen its business relations and to increase co-operation in all areas of operation.

Situated at Ningbo--a beautiful port city on the China East Coastline in Zhejiang Province, Portever Shipping Ltd. was established in 1995 and is one of the oldest NVOCC in Ningbo.

With over 300 professional staff that are specialized in consolidation business, FCL, and customs clearance, Port ever Shipping Ltd was approved by China

Ministry of Communications in August 2002 and became an NVOCC.

Console Shipping Services India Pvt. Ltd, a leading NVOCC in the region where it operates, was established in the year 2004. CSS Mumbai with its highly professional team has always been consistent in providing the best service for its agent's world wide. They offer services in LCL, Sea-Air/Sea- Land Transportation, Sea freight, Buyers consolidation, Air freight, Customs clearance, Projects Handling, Warehousing, Supply chain & Logistics. CSS and Portever had always enjoyed a warm and healthy relationship which benefitted both parties in elevating its business ranking.



CSS ATTENDS PETERS & MAY ANNUAL MEETING DUSSELDORF-GERMANY



CSS VP Business Development, Ken Dinnadge and Edward Morgan, CSS/Peters & May-Yacht and Marine Logistics Manager recently attended a global gathering in Dusseldorf, Germany in order to discuss ways to further enhance relations with the Peters & May global team as well as to discuss operations and commercial strategies.

As Peters & May is going through some restructuring and reengineering attending this global meeting was crucial in order to offer a broader range of services as well as to ensure the global network is focusing on emerging markets and their core business.

Peters & May Ltd., a marine logistics company, manages and handles the transportation of boats, yachts, and associated marine peripherals. It arranges and handles boat/yacht transportation via air, sea, and road; arranges shipping for masts and urgent spares,

marine equipment and supplies, and support containers; and assists its clients in various aspects of event management and provides logistics support for sporting, marketing, and commercial projects. The company also offers documentation services for shipments; and air courier services for documents and parcels. Peters & May Ltd. was formerly known as Taskmarsh Limited and changed its name to Peters & May Ltd. in April 1989. The company now has a global network, which includes CSS in the Middle East region.

“We were delighted that so many of our network of Peters & May agents were able to come together in Dusseldorf, especially those who came from as far away as the UAE and America. To have so many experienced

marine transport professionals in the same place was a real privilege. We are aware that, now more so than ever before, our team is our strongest asset and we made some great steps forward during our time together in Germany to ensure that we maintain the industries faith in us as the world’s number one boat transport provider,” added David Holley, CEO, Peters & May Group.

CSS VP Business Development, Ken Dinnadge said, “This was an excellent meeting as well as a good opportunity to put names to faces in order to further strengthen relations as well as discuss business diversification across the Global Marine sector.”

Ken and Edward attended this year’s Dusseldorf boat show in order to meet potential as well as existing customers who are looking at the Middle East region for all of their global yacht and marine logistic needs.

NEW OFFICE FOR CSS MUMBAI

CSS Mumbai has shifted its office to a more convenient and easily accessible area. The new office address is as below:

**Console Shipping Services India Pvt. Ltd.
Suite # 102, First Floor, Sai Samarth Building,
Deonar, Mumbai - 400088
Tel: +91 22 42212800, Fax: +91 22 42212899**

The management believes that this will be advantageous to all the local agents, vendors and well wishers of the company for having their office in a more centrally located region. CSS Mumbai thanks everyone for the continuous and unconditional support rendered to them in the past.



INCO TERM DEFINITIONS/CHANGES

The 11 Incoterms consist of two groups and are listed below in order of increasing risk/liability to the exporter. Under the revised terms, buyers and sellers are being urged to contract precisely where delivery is made and what charges are covered. This should avoid double-billing of terminal handling charges at the port of discharge. References to "ship's rail" were taken out to clarify that delivery means "on-board" the vessel. Insurance, electronic documentation, and supply chain security are addressed in more detail, and gender-neutral language is now used.

RULES FOR SEA AND INLAND WATERWAY TRANSPORT:

FAS - Free Alongside Ship: Risk passes to buyer, including payment of all transportation and insurance costs, once delivered alongside the ship (realistically at named port terminal) by the seller. The export clearance obligation rests with the seller.

FOB - Free On Board: Risk passes to buyer, including payment of all transportation and insurance costs, once delivered on board the ship by the seller. A step further than FAS.

CFR - Cost and Freight: Seller delivers goods and risk passes to buyer when on board the vessel. Seller arranges and pays cost and freight to the named destination port. A step further than FOB.

CIF - Cost, Insurance and Freight: Risk passes to buyer when delivered on board the ship. Seller arranges and pays cost, freight and insurance to destination port. Adds insurance costs to CFR.

RULES FOR ANY MODE OR MODES OF TRANSPORTATION:

EXW - Ex Works: Seller delivers (without loading) the goods at disposal of buyer at seller's premises. Long held as the most preferable term for those new-to-export because it represents the minimum liability to the seller. On these routed transactions, the buyer has limited obligation to provide export information to the seller.

FCA - Free Carrier: Seller delivers the goods to the carrier and may be responsible for clearing the goods for export (filing the EEI). More realistic than EXW because it includes loading at pick-up, which is commonly expected, and sellers are more concerned about export violations.

CPT - Carriage Paid To: Seller delivers goods to the carrier at an agreed place, shifting risk to the buyer, but seller must pay cost of carriage to the named place of destination.

CIP - Carriage and Insurance Paid To: Seller delivers goods to the carrier at an agreed place, shifting risk to the buyer, but seller pays carriage and insurance to the named place of destination.

DAT - Delivered at Terminal: Seller bears cost, risk and responsibility until goods are unloaded (delivered) at named quay, warehouse, yard, or terminal at destination. Demurrage or detention charges may apply to seller. Seller clears goods for export, not import. DAT replaces DEQ, DES.

DAP - Delivered at Place: Seller bears cost, risk and responsibility for goods until made available to buyer at named place of destination. Seller clears goods for export, not import. DAP replaces DAF, DDU.

DDP - Delivered Duty Paid: Seller bears cost, risk and responsibility for cleared goods at named place of destination at buyers disposal. Buyer is responsible for unloading. Seller is responsible for import clearance, duties and taxes so buyer is not "importer of record".

EMPLOYEES OF THE MONTH



Hassan Haji- PRO- CSS HO given by Susanth Shekar, Manager HR



Nadeeka Dilrukshi- Operations- Air Freight, CSS Logistics given by K Manish Kumar, Sr. Manager - Ops.

DECEMBER 2011



Rajeev Chellapan- CSS HWB given by Binita D'Cunha, Asst. Manager, Homeward Bound



Sreekanth- Transport Coordinator - CSLC 1 given by Sudhir R, Transport Supervisor

JANUARY 2012

DUBAI TRADE CALL CENTRE GOES 24/7



In a far-reaching move aimed at boosting Dubai's supply chain operations, Dubai Trade, the premier trade facilitator under Dubai World, has recently extended its Contact Centre operations to provide round-the-clock support to its customers.

The Contact Centre is now in alignment with the 24 x 7 operational mode of DP World's flagship Jebel Ali Port and Dubai Customs, ensuring uninterrupted, seamless cargo movement and further enhancing Dubai's reputation as 'the City that never sleeps.'

It is equipped to support more than 800 e-services of DP World, Dubai Customs, Jafza, DMCC, Emirates SkyCargo and RTA that Dubai Trade offers through its single window for trade. Dubai Trade Contact Centre agents assist and guide customers to process and complete their business transactions successfully. The recent enhancements on the Contact Centre aimed to provide better service by using latest technologies, adding new support languages and introducing new communication channels.

Dubai Trade Contact Centre introduces several features, including live chat and voicemail, expanded capacity and enhanced context for received calls, live screen sharing to enable agents to assist customers better, and smoother flow of inquiries received through its Interactive

Voice Response (IVR) system.

To make it even more user-friendly, the services offered on Dubai Trade Portal (www.dubaitrade.ae) have been grouped under different categories in order to help direct customers' calls to the most appropriate agent.

The categories include, Cargo Clearance Services related to customs clearance; Shipping and Transport Services related to DP World; Free Zone Administrative Services of Jafza, DUCAMZ, Techno Park and DMCC; Dubai Trade Portal Registration and User Management Services; and Online Payment Related Services for inquiries on Dubai Trade's E-payment Gateway 'Rosoom' and other e-payment services.

Dubai Trade Contact Centre attended to more than 318,000 calls in 2010, 85 per cent of the received cases were resolved at the first call, and 94 per cent of the calls were answered based on the clients' chosen languages, which reflect the efficiency of the Contact Centre and the capability to respond to multiple languages.

Jamal Majid Bin Thaniah, Group CEO, Ports and Free Zones World, and Chairman, Dubai Trade, said, "Trade is the lifeline of Dubai's economy and it is only appropriate that Dubai Trade has enhanced the level of its service with the 24-hour Contact Centre for customers."

"This decision is in line with the increasing adoption rate of e-commerce by trading companies and their demand for non-stop support. The management and team of Dubai Trade will constantly work towards raising the bar for excellence as the region's leading trade facilitator," added Bin Thaniah.

Jumaa Al Ghaith, Executive Director Dubai Customs, said, "Dubai Customs are proud to announce Dubai Trade's initiative to set up the round-the-clock

"TRADE IS THE LIFELINE OF DUBAI'S ECONOMY AND IT IS ONLY APPROPRIATE THAT DUBAI TRADE HAS ENHANCED THE LEVEL OF ITS SERVICE WITH THE 24-HOUR CONTACT CENTRE FOR CUSTOMERS."

"THIS DECISION IS IN LINE WITH THE INCREASING ADOPTION RATE OF E-COMMERCE BY TRADING COMPANIES AND THEIR DEMAND FOR NON-STOP SUPPORT. THE MANAGEMENT AND TEAM OF DUBAI TRADE WILL CONSTANTLY WORK TOWARDS RAISING THE BAR FOR EXCELLENCE AS THE REGION'S LEADING TRADE FACILITATOR,"

support mechanism as this will aid immensely in enhancing the supply chain flow."

"We believe our vast community of importers, exporters, clearing agents and others in the logistics sector will find the Contact Centre's non-stop operation a value addition to their businesses. It is such customer-centric approach that has made Dubai Trade a frontline service provided," said Al Ghaith. Moahmood Al Bastaki, Director, Dubai Trade, said, "Dubai Trade's aim is to establish a seamless and streamlined trade facilitation process, and our success rests on the strong partnerships we enjoy with the trading community. With the call-any-time Contact Centre we hope to further improve customer satisfaction and contribute to Dubai's strategic goal of digitally transforming all trading and logistics activities. We are committed to channel our resources to constantly create better user experience." With more than 800 e-services, 13 per cent more than e-services offered in 2010, Dubai Trade portal integrates the online services of DP World, Economic Zones World, Dubai Customs and Dubai Multi Commodities Centre.



LUCKY WINNER

With our continuous view to uphold the freight-forwarding/logistics fraternity, CSS' Thank-you incentive scheme towards our fellow-forwarders and customers, conceived two years back, wherein one lucky name out of the scores of business cards that were dropped into the bowls that are placed at the D/O counter at the Corporate Office and CSLC-1, was to be picked up and rewarded with a gift, has been nothing short of successful.

The winner picked out and rewarded for the months of January- February 2012 was **Mohammed Rafiq** from **City Moon Cargo Services LLC**, who walked away with Gift vouchers worth 200 AED from **Carrefour**, presented by **Deepu S Dev, Marketing Coordinator, CSS Dubai**.

TEAM CSS

At Abu Dhabi Terminals Annual Golf day

CSS was recently invited to participate in Abu Dhabi Terminals very first annual golf day held at the Sadiyat Beach resort in Abu Dhabi, United Arab Emirates.

Some of the UAE's prominent shipping personalities were invited to participate in this event which will no doubt become an annual together on the shipping and logistics fraternities calendar of events.

CSS VP Business

Development, Ken Dinnadge and CSS VP Freight Forwarding Max Spina represented the CSS Group and we are pleased to announce that team CSS were the runners up. The CSS team played really well and was just one point away from claiming the top honor.

CSS expresses its gratitude to senior management Abu Dhabi Terminals and extends their congratulations to a well organized and attended event.



Capt. **Gelasini**, *Managing Director Massina Lines*, **Julian Skyrme** *Chief Commercial Officer, Abu Dhabi Terminals*, **Ken Dinnadge** *VP Business Development CSS*, and **Howard James**, *Sharaf Shipping*.

23rd Dubai International BASKETBALL TOURNAMENT



Hassan Haji, *Public Relations Officer - Consolidated Shipping Services L.L.C.* was selected by the UAE Basketball Federation to be one of the referees for the opening match and 5 other matches including the semifinals for the Dubai International Tournament which was held at the prestigious Al Ahli basketball court in Dubai, UAE from January 12th-21st, 2012.



**KPL
DUBAI**
The power to Connect with Cricket



KPL Dubai (Kerala Premier League Dubai) was formed by Citifortune International Marketing, an event management company established in Dubai, in consideration of the passion for cricket in the region. The objective of KPL was to create an elite new sporting event to encourage cricket within the local population and promote cross-cultural integration.

This tournament, held under the auspices of the Dubai Cricket Council and staged at the International Cricket Council Global Cricket Academy Oval ground, had total prize money amounting to an astounding Dhs 60,000 — the highest prize to be offered to a domestic team.

Kerala's Sports Minister K.B Ganesh Kumar inaugurated the event, in the presence of brand ambassadors India's Test star Shantakumaran Sreesanth with

film stars Suresh Gopi and Bhama on January 20. As Stephan Devassy, Brand Ambassador for Alleppey Ripples and world-renowned musician, enticed and encouraged the enthusiastic crowds with his riveting performance during the first day of matches.

C.T.K Nasir, one of the seven directors of the tournament, said: "I have played domestic cricket for the last 30 years here and wanted to create a tournament which will stand out and hence a group of like-minded people joined hands to create this concept. It is a tournament not only for the cricketers from Kerala state but for players from all over India, Pakistan, Sri Lanka, UAE and every domestic player."

"Kerala's 14 districts and two zones (Malabar and Travancore) have been divided into different teams. Every team

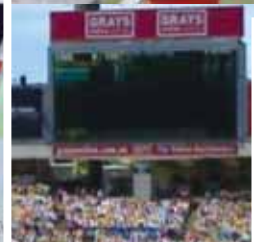
should have a minimum of three players from Kerala in the eleven and the remaining can be made up of local players and a maximum of two overseas players. One player should be under the age of 22 to encourage youngsters into the game," he added.

Eight districts will only participate in the first edition. "Four out of the eight districts have already been purchased by owners for the next five years. The first edition will be contested by eight teams and we will expand it next year with more districts, without compromising on the standard of the teams," he added.

Domestic teams

UAE's top domestic teams have purchased some of the districts. TS Kalladharan, Chairman of Consolidated Shipping Services Group, which was one

CSS ALLEPPEY RIPPLES



of UAE's strongest domestic team, purchased Alleppey.

"This tournament has encouraged our team to stage a comeback to domestic cricket after five years. This will be great tournament and we haven't flown in international players, we will compete with our top players," he said.

"Alleppey Ripples with the power and pride of Devas Chundan for KPL"

In the presence of CSS, KPL, Dubai Cricket Council, and Media dignitaries CSS Alleppey Ripples and its coaching staff were officially launched and inaugurated at the Pathumuri (South Indian Garden Restaurant) at the Ramada Continental Hotel-Dubai. Speaking at the team launch, Chairman and Owner of Alleppey Ripples, T S Kaladharan announced, "CSS Group is pleased to announce its purchase of Team Alleppey Ripples for the next 5 seasons of the Kerala Premier League (KPL). The investment in the team shows the continuous support of CSS towards the sporting fraternity of the United Arab Emirates offering first class facilities for all sporting events."

In the first match of the KPL Dubai cricket tournament, CSS Alleppey Ripples defeated Springs Cricket Academy Trivandrum Royals by an impressive 52 runs. In the second match, CSS Alleppey Ripples beat Wedlock Malapurram Knights by 27 Runs. After beginning the tournament undefeated, CSS Alleppey Ripples continued their impressive win-

ning ways by posting a 55 runs victory over Yogi Group Trissur Dynamites. In their fourth and fifth match, CSS Alleppey Ripples won by a narrow margin of runs, first by seven against Thumbay Kasargod Leopards and next by eight runs against Xpress Money Farooq CC. Calicut Zamorins. Both matches proved to be exhilarating whereby the batting and fielding of Alleppey Ripples showcased by the entire team were unstoppable.

In one of the most high-profile matches of the tournament, Alleppey defeated Kannur by three wickets in a nail biting match that had onlookers on the edge of their seats. With this win and 12 points, Alleppey Ripples had indeed secured their place in the semi-final berth in the Twenty20 tournament.

T. S. Kaladharan, Chairman of the Consolidated Shipping Services Group and owner of the Alleppey team, said, "We are perfectly happy with the way our team is performing. We don't have a particular star, but a balanced side and all of them are chipping in with their contributions. The all-rounders in the team are making a difference and we are looking forward to the semi-final."

Alleppey captain Harish M said, "We are clicking as a team because all players are contributing in equal measure. It once again shows that in the Twenty20 format, any thing is possible with a team performance and it is indeed a creditable victory as Kannur is virtually the UAE national team with almost all the top

players in their squad."

After being forced to abandon the match against Trotters Wayanad Highlanders due to bad weather conditions and therefore share the points, Alleppey Ripples were set to play in their first semi-final match.

Despite unpredictable weather conditions during the course of the game, the Alleppey Ripples team fought hard to maintain their position in the league, having yet been undefeated. However due to some extremely good fielding and batting from the Trotters Wayanad Highlanders, Alleppey Ripples succumbed to defeat, with eight balls to spare in the tight semifinals match.

With the tournament now drawing to a close we would like to congratulate the entire CSS Alleppey Ripples Team, Coaching Staff, CSS Senior Management, and all of the CSS Group staff and their families who came out to support the team during this tournament. Your support and positive attitudes is highly appreciated and we look forward to another season of CSS Alleppey Ripples-KPL cricket.

On behalf of the Chairman and Senior Management of CSS I would like to thank the Management team of KPL Dubai and the Dubai Cricket Council for a well organised tournament, which brings value added attention to the game of Cricket not only in the GCC, but worldwide. The dedication of your team and everyone involved is highly appreciated and valued.

For further information, please visit:

www.alleppeyripples.com - www.kpldubai.com - www.cssgroupsite.com

Alleppey Ripples C/O Consolidated Shipping Group, PO Box 27802, Dubai, UAE, Tel: +97143248884, Fax: +97143249994. www.alleppeyripples.com.



Al Noor Family Fun Fair 2012

AL NOOR  **ال نور**
 TRAINING CENTRE FOR CHILDREN WITH SPECIAL NEEDS
 لتدريب وتأهيل الأطفال ذوي الاحتياجات الخاصة

Al Noor Training Centre for Children with Special Needs opened its doors in Dubai on November 21, 1981, starting with only eight children. The Centre serves children with special needs from different nationalities and can accommodate up to 300 children in their facility. The Centre has been generously donated by His Highness Shaikh Mohammad Bin Rashid Al Maktoum, Vice President and Prime Minister of the U.A.E. and Ruler of Dubai and was made possible through the benefaction of HRH Princess Haya Bint Al Hussein.

The Centre runs under the auspices of

the Ministry of Social Affairs. An appointed Board of Governors formulates the governing policies, which are then implemented by the Director of the Centre.

The Al Noor Family funfair is a highly anticipated community event, with a total footfall of approximately 5,000 each year. The day is full of fun activities filled with food, games, stalls, quizzes, shows, Samsung gadgets to be given away in the raffle, and a lot more exciting surprises! In addition to that they will also have a Football Tournament for sports enthusiasts.

CSS Group has actively participated in various CSR events over the years and has witnessed a positive response from its employees.

Numerous employees of CSS Group have confirmed to volunteer for the Al Noor Fun Fair 2012. Amith Horra, Marketing Manager CSS added, "We are really looking forward to this event as this gives us a chance to lend a helping hand to less fortunate people in the society as well as support Al Noor for this noble cause. It is commendable that a lot of our staff are taking time out of their schedules to volunteer, thank you."

Ormayil Oru Poomazha



PALM-UAE, formed in 2006, the active alumni of a famous technical institute, NSS Polytechnic, Pandalam, Kerala, India hav-

ing more than 500 Engineers working in the United Arab Emirates, affiliated to AKCAF, All Kerala Colleges Alumni Forum, possibly the largest

socio-professional organization functioning in the UAE.

They are sponsoring around 40 students from their institute every year selected from the well academic & financially backward students. The proceeds of the 5th Anniversary Celebration will be used to generate revenue for the PALM educational charity fund. The event organized to celebrate the fifth anniversary celebration of PALM UAE was held on January 27th, 2012 at Al Nasr Leisure Land, Dubai. The programme started with a public function at 7.00 pm with a silent prayer to mark condolence to earlier principal Late N Bhaskara Kurup and famous Literate, Dr. Sukumar Azhikode. Sreekumar VK, General Secretary, PALM UAE delivered the welcome speech followed by presidential speech by Christopher Varghese, President PALM UAE. Felicitations by Shahul

Hameed, President, AKCAF and patron Thomas George Mottakkal, Joshi George.

Thomas George Mottakkal, Chairman, Tomar Construction, USA has been selected for the lifetime business achievement award. Mementos were distributed to sponsors and other dignitaries. CSS who has been in the forefront for CSR activities was proud to be the Main sponsor of the event. The event created a platform to meet with new faces in the industry and make healthy relationship with the people and the organization.

The musical extravaganza led by famous play back singer G Venugopal & Gayathri was the main attraction of the event. Apart from the musical performances the celebration includes other cultural Indian dances, Tanura-Egyptian Dances etc.



ALPHA PALLIATIVE COUNCIL

A FAMILY GET TOGETHER

Alpha Palliative Council (APC) was formed in February 2010 to spread the awareness of palliative care in the local and expatriate community in UAE and also to support the activity of Alpha Pain Clinic in Edamuttam in Kerala. They have membership of over 250 from various emirates. Many of the members have attended & extended financial support

for the wedding function of daughters/sisters of Alpha patients held in Edamuttam, India on 27 February 2011 and 4 September 2011. The members are committed to all the future activities of Alpha Pain Clinic. APC's board of patrons consists leaders from various walks of life supporting our activities. As part of the yearly cel-

ebration a family dinner was arranged on the 24th February 2012 at Crowne Plaza Hotel. The cine artist and patron of Alpha, Innocent and other VIP's from diplomatic missions, film industry and business community were the chief guest's for the event and the famous playback singer Gayatri entertained the gath-

ering with her popular Gazal, Hindustani, Semi-Classical & melody numbers. It was indeed a proud moment for CSS Group as a main sponsor of the event to continually build upon its CSR initiatives within the community and to contribute to support the under privileged that benefit from this organization.



CSS KOLKATA ANNOUNCES FIXED SAILINGS TO FAR EAST WITH FPS SINGAPORE

Console Shipping Services India Pvt. Ltd. Kolkata announces fixed sailings to and from the Far East destinations. Being a front runner in the region where it operates, CSS Kolkata feels this

new initiative could strengthen its existing industry relations. CSS carries out these fixed sailings with Famous Pacific Shipping, Singapore. The destinations will be as mentioned below:

EXPORT

- Indonesia - Belawan / Jakarta / Semarang / Surabaya
- Thailand - Bangkok / Laemchabang / Latkrabang
- Cambodia - Phnom Penh / Sihanoukville
- Philippines - Manila North / Manila South / Cebu
- Myanmar - Yangon
- Taiwan - Keelung / Kaohsiung/ Taichung
- China - Shanghai / Xingang / Quindao / Dalian / Xiamen
- Japan - Tokoya / Kobe/ Nagoya / Yokohama / Osaka
- Brunei - Muara
- Maldives - Male
- Australia - Sydney / Melbourne / Adelaide/ Brisbane / Freemantle
- Fiji Island - Suva / Lautoka
- New Zealand - Aukland/ Lyttelton/ Christchurch / Wellington
- Vietnam - Ho Chi Min / Hanoi / Haipong

- East Malaysia - Bintulu / Kuching / Sibul / Miri / Kota Kina Balu / Labuan / Sandakan / Tawau
- South Korea - Busan / Incheon

IMPORT

- Japan - Kobe / Osaka / Nagoya / Yokohama and Tokyo
- Taiwan - Keelung and Kaohsiung
- Thailand - Bangkok
- Malaysia - Port Kelang
- Korea - Busan
- Philippines - Manila
- Indonesia - Jakarta
- Vietnam - Ho Chi Minh
- Singapore
- Australia - Sydney / Melbourne / Adelaide/ Brisbane / Freemantle
- New Zealand - Aukland/ Lyttelton/ Christchurch / Wellington

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DAVE EAGER

THE ART OF ASKING QUESTIONS

It is said that you can tell a man is smart by his answers but that you can tell a man is wise by his questions. Hopefully this brief look, at the art of asking questions, will help you to ask intelligent questions which have impact. Firstly, you must always think ahead when asking questions. A conversation is like playing table tennis. You hit a question towards the other person and they hit it back with an answer. Both of the players, in the conversation, have an opportunity of directing the ball so as to give an easy or difficult serve or return. Secondly, you have to decide if your purpose of asking questions is to win the game, to develop a relationship or a combination of both. The former might be the objective of someone who sees themselves as “The Boss” whereas the others are more focused on being team leaders or players. If you do not already know it is easy, by searching the Internet, to learn all about the differences between “closed” and “open” questions. In

summary a closed question can be answered with either a single word or short phrase whereas an open question is likely to receive a long answer. “What’s your name?” – A closed question. “What did you do on your holidays?” – An open question. Recognising the type of question develops your ability to identify what the questioner is trying to seek so you can respond accordingly. Until you have gained some experience, using open questions can be a bit scary, as they appear to hand ball control over to the other person. However just like playing table tennis, with practice, you should be able to direct the ball so as to engage their interest bringing them back to where you want them to be.

The magic performance tool of all professions, business leaders, doctors, scientists, educators and media types is ASKING QUESTIONS. “Ask and you shall receive” is a universal mantra because if you do not ask, then you can assume that the answer is, “No”. If you ask, you might

get “Yes” as a reply which is better odds than never asking in the first place. Asking is the quickest and surest way to evaluate what you need to do, for example, to serve your clients or to influence others to do what you want them to do.

Ideally you should always start a conversation with questions that introduces yourself and then develops understanding. This means using a combination of closed and open questions. Most importantly you need to remember to ensure that the other person feels as important, if not more important, than you are. Consequently open questions are more helpful in achieving this as they enable others to give more of themselves. The trick though is to get them to ask you open questions. This then gives you an open door to talk about what you want. But never overstay your welcome in this respect, pass the ball back to them, otherwise they will become bored. It is well to remember that, in our fast moving Internet world, answers have a very

short shelf-life as someone will soon come up with a different one! It is more important and profitable to have the right question.

Probably the biggest question currently, whether it is personal or business, is how to innovate and how do you achieve this? The answer is an easy one and is a simple question: “What if?” You should question the status quo and move on from what we can do now to what may be possible. This is easier than it sounds because many of us, from our earliest days at school, were taught to give direct answers and not to explore by asking other questions. If you are going to explore the art of asking questions you need to “unlearn” your school days and pioneer a new way of asking questions.

When considering the “Art of Asking Questions” I never forget Nancy Willard, an award-winning children’s author, novelist and poet who said, “Sometimes questions are more important than answers.”



Boat Show 2012

The 20th anniversary of the Dubai International Boat Show will be held at the Dubai International Marine Club – Mina Seyahi from 13 – 17 March 2012 and will open to trade visitors and the general public from 3:00pm – 9:30pm daily.

Please visit CSS Group/Peters & May @ Stand Number LSS-D3- Luxury Supplies and Services Area.



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inbound

VESSEL	VOY	BAHRAIN	BANGKOK	BARCELONA	BREMEN	BUSAN	COCHIN	HONGKONG	KARACHI	KEELUNG	KUWAIT	NHAVA SHEVA	NEW YORK	NINGBO	PORT KLANG	ROTTERDAM	SHANGHAI	SINGAPORE	SOUTHAMPTON	XINGANG	YOKOHAMA	JEBEL ALI	
MAERSK WELLINGTON	1221	6-Mar																					9-Mar
MAERSK WELLINGTON	1223	13-Mar																					16-Mar
MAERSK WELLINGTON	1225	20-Mar																					23-Mar
MAERSK WELLINGTON	1227	28-Mar																					30-Mar
MAERSK WELLINGTON	1229	3-Apr																					6-Apr
MAERSK WELLINGTON	1231	10-Apr																					13-Apr
MAERSK WELLINGTON	1233	17-Apr																					20-Apr
MAERSK WELLINGTON	1235	24-Apr																					27-Apr
APL HONG KONG	169		6-Mar																				16-Mar
APL OAKLAND	49		13-Mar																				23-Mar
APL IRELAND	163		20-Mar																				30-Mar
APL IOLITE	162		27-Mar																				6-Apr
APL NORWAY	23		3-Apr																				13-Apr
APL GARNET	49		10-Apr																				20-Apr
APL TURKEY	18		17-Apr																				27-Apr
XIN XIA MEN*	1205E			6-Mar																			23-Mar
XIN DA LIAN*	1206E			13-Mar																			30-Mar
XIN CHI WAN*	1207E			21-Mar																			7-Apr
AL RAWDAH*	1208E			31-Mar																			17-Apr
AL SAFAT	1209E			7-Apr																			24-Apr
XIN MEI ZHOU	1210E			14-Apr																			1-May
HAITA*	1211E			21-Apr																			8-May
SOVEREIGN MAERSK	1203				13-Mar																		3-Apr
SINE MAERSK	1205				18-Mar																		10-Apr
TORRENTE	1205				28-Mar																		17-Apr
AXEL MAERSK	1205				4-Apr																		24-Apr
SORO MAERSK	1205				11-Apr																		1-May
SVEND MAERSK	1205				18-Apr																		8-May
NORTHERN JUBILEE	03E09																		3-Apr				25-Apr
CHICAGO EXPRESS	34E11																		18-Mar				8-Apr
KYOTO EXPRESS	37E12																		25-Mar				15-Apr
SOFA EXPRESS	10E13																		1-Apr				22-Apr
OSAKA EXPRESS	29E14																		8-Apr				8-Nov
TSINGTAO EXPRESS	28E15																		15-Apr				6-May
FRANKFURT EXPRESS	12E16																		22-Apr				13-May
INDIRA GANDHI	163						4-Mar																15-Mar
CARAVEL PRIDE	164						13-Mar																24-Mar
LAL BAHADUR SASTRI	165						17-Mar																28-Mar
RAJIV GANDHI	166						24-Mar																4-Apr
INDIRA GANDHI	167						3-Apr																14-Apr
CARAVEL PRIDE	168						9-Apr																20-Apr
LAL BAHADUR SASTRI	169						16-Apr																27-Apr
RAJIV GANDHI	170						26-Apr																7-May
OOCL HONG KONG	31W52																						28-Jan
OOCL SHANGHAI	98W01																						4-Feb
OOCL KAOHSIUNG	43W02																						11-Feb
OOCL OAKLAND	27W03																						18-Feb
ITALY EXPRESS	55W04																						25-Feb
THAILAND EXPRESS	38W51																						4-Mar
OOCL CANADA	52W49																						11-Mar
VIETNAM EXPRESS	27W50																						18-Mar
APL HONG KONG	169							4-Mar															16-Mar
APL IRELAND	163							18-Mar															30-Mar
APL IOLITE	162							25-Mar															6-Apr
APL NORWAY	023							1-Apr															13-Apr
APL GARNET	049							8-Apr															20-Apr
APL TURKEY	018							15-Apr															27-Apr
APL PERU	065							22-Apr															4-May
APL DENVER	048							29-Apr															11-May
OLIVA	011E								1-Mar														4-Mar
LT TRIESTE	016E								8-Mar														11-Mar
Santa Balbina	016E								15-Mar														18-Mar
BRAVO	016E								22-Mar														25-Mar
HERMES	017E								29-Mar														1-Apr
OLIVA	012E								5-Apr														8-Apr
LT TRIESTE	017E								12-Apr														15-Apr
Santa Balbina	017E								19-Apr														22-Apr
HYUNDAI FREEDOM	510W									5-Mar													20-Mar
HYUNDAI CONFIDENCE	510W									12-Mar													27-Mar
HYUNDAI HIGHNESS	510W									19-Mar													3-Apr
HYUNDAI BANGKOK	028W									26-Mar													10-Apr
HYUNDAI GENERAL	538W									2-Apr													17-Apr
HYUNDAI COLOMBO	045W									9-Apr													24-Apr
HYUNDAI FREEDOM	511W									15-Apr													30-Apr
MAERSK CALIFORNIA	1220										4-Mar												6-Mar
MAERSK CALIFORNIA	1223										11-Mar												13-Mar
MAERSK CALIFORNIA	1228										18-Mar												20-Mar

ABOVE MENTIONED ARE TENTATIVE VESSELS AND ARE SUBJECT TO CHANGE.

inbound

SAILING SCHEDULE

dubai

VESSEL	VOY	BAHRAIN	BANGKOK	BARCELONA	BREMEN	BUSAN	COCHIN	HONGKONG	KARACHI	KEELUNG	KUWAIT	NHAVA SHEVA	NEW YORK	NINGBO	PORT KLANG	ROTTERDAM	SHANGHAI	SINGAPORE	SOUTHAMPTON	XINGANG	YOKOHAMA	JEBEL ALI	
MAERSK CALIFORNIA	1231										25-Mar												27-Mar
MAERSK CALIFORNIA	1235										1-Apr												3-Apr
MAERSK CALIFORNIA	1239										8-Apr												10-Apr
MAERSK CALIFORNIA	1241										15-Apr												17-Apr
MAERSK CALIFORNIA	1243										22-Apr												24-Apr
NEDLOYD ASIA	1205											5-Mar											9-Mar
CONTI SHANGHAI	1205										12-Mar												16-Mar
NEDLOYD AMERICA	1205										19-Mar												23-Mar
NEDLOYD OCEANIA	1207										26-Mar												30-Mar
NORTHERN PIONEER	1207										2-Apr												6-Apr
NEDLOYD EUROPA	1207										9-Apr												13-Apr
NEDLOYD ASIA	1207										16-Apr												20-Apr
CONTI SHANGHAI	1207										23-Apr												27-Apr
GUDRUN MAERSK	122N											8-Mar											26-Mar
GERD MAERSK	122N											15-Mar											2-Apr
MARCHEN MAERSK	122N											22-Mar											9-Apr
MAREN MAERSK	122N											29-Mar											16-Apr
GRETE MAERSK	122N											5-Apr											23-Apr
GJERTRUD MAERSK	122N											12-Apr											30-Apr
MARGRETHE MAERSK	123N											19-Apr											7-May
GUDRUN MAERSK	123N											26-Apr											14-May
HYUNDAI FREEDOM	510W												3-Mar										20-Mar
HYUNDAI CONFIDENCE	510W												10-Mar										27-Mar
HYUNDAI HIGHNESS	510W												17-Mar										3-Apr
HYUNDAI BANGKOK	028W												24-Mar										10-Apr
HYUNDAI GENERAL	538W												31-Mar										17-Apr
HYUNDAI COLOMBO	045W												7-Apr										24-Apr
HYUNDAI FREEDOM	511W												14-Apr										1-May
COSCO KOREA	013W																5-Mar						22-Mar
OOCL EUROPE	043W																12-Mar						30-Mar
COSCO NAPOLI	040W																19-Mar						6-Apr
OOCL CANADA	007W																26-Mar						13-Apr
COSCO THAILAND	013W																2-Apr						20-Apr
OOCL BEIJING	009W																9-Apr						27-Apr
COSCO KOREA	014W																16-Apr						4-May
OOCL EUROPE	044W																23-Apr						11-May
CSCS URANUS	0001W																				7-Mar		2-Apr
CC DON CARLOS	GE591W																					14-Mar	9-Apr
TAYMA	1212W																					21-Mar	16-Apr
CSCS TBN1	TBA																					28-Mar	24-Apr
UMM SALAL	1214W																					4-Apr	1-May
CSCS TBN 2	TBA																					11-Apr	8-May
UNAYZAH	1216W																					18-Apr	15-May
CSCS URANUS	0003W																					25-Apr	22-May
WAN HAI 311	S080																						3-Mar
WAN HAI 303	S082																						10-Mar
WAN HAI 306	S130																						17-Mar
WAN HAI 311	S131																						24-Mar
WAN HAI 303	S079																						31-Mar
WAN HAI 306	S111																						7-Apr
WAN HAI 313	S078																						14-Apr
WAN HAI 311	S110																						21-Apr
BUNGA RAYA TIGA	220W														6-Mar								15-Mar
BUNGA SERCUA SATU	240W														13-Mar								22-Mar
BUNGA RAYA EMPAT	226W														20-Mar								29-Mar
BUNGA RAYA SATU	223W														27-Mar								5-Apr
BUNGA RAYA LAPAN	240W														3-Apr								12-Apr
BUNGA RAYA LIMA	230W														10-Apr								19-Apr
BUNGA SERCUA SATU	226W														17-Apr								26-Apr
BUNGA RAYA LAPAN	223W														24-Apr								3-May
MOL PRIORITY	64																						24-Mar
APL DOHA	19																						16-Mar
APL SEATTLE	56																						28-Mar
OOCL JAKARTA	16																						1-Apr
HYUNDAI NAVARINO	7																						6-Apr
APL SRI LANKA	18																						14-Apr
APL COLOMBIA	52																						15-Apr
APL COLOMBIA	53																						18-Apr
NEDLOYD HONSHU	1205																						22-Apr
SOVEREIGN MAERSK	1203																						30-Apr
SINE MAERSK	1205																						24-Mar
TORRENTE	1205																						8-Apr
AXEL MAERSK	1205																						15-Apr
SOROE MAERSK	1205																						22-Apr
SVEND MAERSK	1205																						29-Apr
MAERSK SOFIA	1205																						6-May
																							13-May
																							20-May

ABOVE MENTIONED ARE TENTATIVE VESSELS AND ARE SUBJECT TO CHANGE.

outbound

SAILING SCHEDULE

dubai

VESSEL	VOY	JEBEL ALI	ABU DHABI	ADEN	ALEXANDRIA	AOABA	BAHRAIN	CHENNAI	COCHIN	COLOMBO	DAMMAM	DAR ES SALAM	DELHI	FELIXSTOWE	GENOA	HAMBURG	HODEIDAH	JEDDAH	KARACHI	KUWAIT	MOMBASA	MUSCAT	NHAVA SHEVA	PORT SUDAN	RIYADH	ROTTERDAM	SINGAPORE		
SAFMARINE ZAMBEZI	1205	16-Mar										1-Apr										27-Mar							
HAMMONIA HUSUM	1207	23-Mar										8-Apr											3-Apr						
HANSA LIBERTY	1207	30-Mar										15-Apr											10-Apr						
ER ELSFLETH	1207	6-Apr										22-Apr											17-Apr						
E.R.COOPENHAGEN	1207	13-Apr										29-Apr											24-Apr						
KRETA	1221	7-Mar																					9-Mar						
KRETA	1225	14-Mar																					16-Mar						
KRETA	1227	21-Mar																					23-Mar						
KRETA	1229	28-Mar																					30-Mar						
KRETA	1231	4-Apr																					6-Apr						
KRETA	1233	11-Apr																					13-Apr						
KRETA	1235	18-Apr																					20-Apr						
KRETA	1237	25-Apr																					27-Apr						
MAERSK DAVAO	1203	7-Mar								12-Mar																			
MAERSK IOWA	1203	14-Mar								19-Mar																			
MAERSK DANANG	1203	21-Mar								26-Mar																			
MAERSK VIRGINIA	1203	28-Mar								2-Apr																			
MAERSK DUNEDIN	1203	3-Apr								8-Apr																			
MAERSK MONTANA	1203	10-Apr								15-Apr																			
MAERSK DRUMMOND	1205	17-Apr								22-Apr																			
MAERSK OHIO	1205	24-Apr								29-Apr																			
PRESIDENT POLK	224	4-Mar																										14-Mar	
APL GARNET	48	11-Mar																										21-Mar	
APL CORAL	180	18-Mar																										28-Mar	
APL CYPRIANE	179	25-Mar																										4-Apr	
PRESIDENT JACKSON	223	1-Apr																										11-Apr	
APL IOLITE	162	8-Apr																										18-Apr	
APL JAPAN	133	15-Apr																										25-Apr	
PRESIDENT ADAMS	219	22-Apr																										2-May	
HYUNDAI GENERAL	537E	7-Mar																		10-Mar									
HYUNDAI COLOMBO	044E	14-Mar																		17-Mar									
HYUNDAI FREEDOM	510E	21-Mar																		24-Mar									
HYUNDAI CONFIDENCE	510E	28-Mar																		31-Mar									
HYUNDAI HIGHNESS	510E	4-Apr																		7-Apr									
HYUNDAI BANGKOK	028E	11-Apr																		14-Apr									
HYUNDAI GENERAL	538E	18-Apr																		21-Apr									
HYUNDAI COLOMBO	045E	25-Apr																		28-Apr									
ERIC G GIBSON	252	5-Mar																			7-Mar								
ERIC G GIBSON	253	12-Mar																			14-Mar								
ERIC G GIBSON	254	19-Mar																			21-Mar								
ERIC G GIBSON	255	26-Mar																			28-Mar								
ERIC G GIBSON	256	2-Apr																			4-Apr								
ERIC G GIBSON	257	9-Apr																			11-Apr								
ERIC G GIBSON	258	16-Apr																			18-Apr								
ERIC G GIBSON	259	23-Apr																			25-Apr								
ERIC G GIBSON	260	1-May																			3-May								
LUNA MAERSK	1203	4-Mar																											
LEDA MAERSK	1205	11-Mar																			11-Mar								
MAERSK DANVILLE	1205	18-Mar																			18-Mar								
MAERSK DUNBAR	1205	25-Mar																			25-Mar								
MAERSK DABOU	1205	1-Apr																			1-Apr								
MAERSK DUNCAN	1205	8-Apr																			8-Apr								
SAFMARINE NOKWANDA	1205	15-Apr																			15-Apr								
LAUST MAERSK	1203	22-Apr																			22-Apr								
NEDLLOYD OCEANIA	1206	5-Mar			22-Mar																								
NEDLLOYD AFRICA	1206	12-Mar			29-Mar																								
NORTHERN PIONEER	1206	19-Mar			5-Apr																								
NEDLLOYD EUROPA	1206	26-Mar			12-Apr																								
NEDLLOYD ASIA	1206	2-Apr			19-Apr																								
CONTI SHANGHAI	1206	9-Apr			26-Apr																								
NEDLLOYD OCEANIA	1208	16-Apr			3-May																								
NEDLLOYD AFRICA	1208	23-Apr			10-May																								
MAERSK DAVAO	1203	7-Mar								21-Mar																			
MAERSK IOWA	1203	11-Mar								25-Mar																			
MAERSK VIRGINIA	1113	14-Mar								28-Mar																			
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MAERSK VIRGINIA	1203	28-Mar								11-Apr																			
MAERSK DUNEDIN	1203	3-Apr								17-Apr																			
MAERSK MONTANA	1203	10-Apr								24-Apr																			
MAERSK DRUMMOND	1205	17-Apr								1-May																			
CMA CGM BELLINI	EP822W	2-Mar																											
OOCL SAN FRANCISCO	EP824W	9-Mar																											
CMA CGM VERDI	EP826W	16-Mar																											
CMA CGM ROSSINI	EP828W	23-Mar																											
CMA CGM STRAUSS	EP830W	30-Mar																											
CMA CGM WAGNER	EP832W	6-Apr																											
CMA CGM CHOPIN	EP834W	13-Apr																											
CMA CGM PUCCINI	EP836W	20-Apr																											

ABOVE MENTIONED ARE TENTATIVE VESSELS AND ARE SUBJECT TO CHANGE. ALSO DIRECT SERVICES TO CHENNAI, DOHA, RIYADH, AND SHARJAH

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